



FOR IMMEDIATE RELEASE

GREYSTEEL HIRES MICHAEL CARTER AS RETAIL DIRECTOR IN DALLAS, TEXAS

April 19, 2017, Dallas, TX – Greysteel, a national commercial real estate investment services firm, today announced that Michael Carter has joined the firm as a Director within the Dallas Retail Investment Sales division. Mr. Carter is charged with arranging sales and financing for multitenant and single tenant NNN net leased properties in the Dallas-Fort Worth region.

Michael is a well-known fixture in the Dallas/Fort Worth commercial real estate market and nationally, having sold large commercial investment deals and developed anchored retail shopping centers across the country in several NFL-size markets. He is a qualified commercial real estate executive, developer and investment broker with over 30 years of experience negotiating transactions, creating companies, and structuring deals that include commercial asset acquisition & investment sales, retail development, land assemblage; project leasing and brokerage sales force operations. Michael has closed large transactions and developments with notable clients such as Target, Kohl's, Safeway, CVS Drugs, Kroger, Commercial Net Lease REIT, GSA, Dividend Capital Total Realty Trust, and JDL Castle Corporation.

Michael holds a B.A. in Business Administration from the University of North Texas, has held his brokerage license since 1992 and is a current member of the International Council of Shopping Centers (ICSC).

“Michael’s experience and diverse career accomplishments offers a unique perspective to our clients,” said Greysteel Managing Director Doug Banerjee. “Being a Texas native and having previously worked with other firms in the arena, Michael has a finger on the pulse on the market and knows how to best position our clients for future transactions, creating yield and portfolio growth.”

“Greysteel presents a fantastic opportunity for me to create a net leased and multi-tenant investments team here in Dallas,” said Mr. Carter. “A robust and growing pipeline, full-service capital markets division and the best transaction services center in the business made joining an easy choice.”

About Greysteel:

Greysteel is a commercial real estate and capital markets services firm with nine offices located in Phoenix, AZ; Los Angeles, CA; Washington, D.C.; Baltimore, MD; New York, NY; Philadelphia, PA; Dallas, TX; Fort Worth, TX; and Norfolk, VA. Greysteel serves and advises private and institutional real estate

investors and developers in the marketing, sale, and financing of private capital and middle-market real estate assets.

www.greysteel.com

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