



FOR IMMEDIATE RELEASE

GREYSTEEL PROMOTES AFFORDABLE HOUSING PROFESSIONAL HENRY MATHIES TO DIRECTOR

December 4, 2019, Washington, D.C. – Greysteel, a national commercial real estate investment services firm, announced the promotion of Henry Mathies to Director. Mr. Mathies’ most recent title was Senior Investment Associate.

Mr. Mathies co-leads the East Coast Affordable Housing Investment Sales Practice, providing services to our clients throughout the East Coast region. Mr. Mathies leads the D.C.-based team and is responsible for arranging sales and financing for institutional, middle market and private client multifamily properties with a primary emphasis in the Low Income Housing Tax Credit (LIHTC) and Project-Based Subsidy sector.

Since joining Greysteel in late 2017, Mr. Mathies has been instrumental in the growth of the Affordable Housing Practice and has transacted \$139 million in total sales volume. Most recently, Mr. Mathies closed a 220-unit Affordable Housing property in Newark, DE. The Property sold for \$24.7M.

“Our affordable housing presence has grown significantly since Henry Mathies joined the firm,” said Greysteel CEO, Ari Firoozabadi. “Henry executes at the highest level, providing a premier and consistent client experience.”

Mr. Mathies received his B.A. in Political Science from Duke University, his Masters of Finance from Tulane University, and his M.B.A. from Georgetown University.

About Greysteel:

Greysteel is a leading commercial real estate and capital markets services firm. Greysteel serves and advises private and institutional real estate investors and developers in the marketing, sale, and financing of private capital and middle market real estate assets. Our platform optimizes options for our clients by providing end-to-end investment services, from sales and financing to research and investment planning. Strategically located across offices nationwide, Greysteel has established broad market coverage from coast-to-coast. www.greysteel.com

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