



FOR IMMEDIATE RELEASE

GREYSTEEL CONTINUES NEW YORK CITY EXPANSION - OPENS MANHATTAN OFFICE AND HIRES MIGUEL JAUREGUI AS OFFICE CO-LEAD

January 9, 2019, New York, NY – Greysteel, a national commercial real estate investment services firm, announces New York City expansion and opens Manhattan office with the addition of Miguel Jauregui.

Mr. Jauregui will specialize in arranging sales of private client, middle market, and institutionally owned multifamily, and mixed-use properties and portfolios throughout New York City and boroughs with a specific focus on The Bronx and Upper Manhattan. In addition to his day-to-day responsibilities of deal execution, Mr. Jauregui, along with other office co-leads and President & CEO, Ari Firoozabadi, will carve the strategic vision of the team's continued expansion and growth of the territory.

Miguel Jauregui joins Directors, Michael Stimler and Corey Schwartz; Senior Investment Associate, Umar Khan; Investment Associate, Romain Sinclair; and Senior Transaction Coordinator, Patrick Clark.

Mr. Jauregui has played an active role within the New York City commercial real estate industry for nearly half a decade. His experience consists of approximately \$250 million in transactions spanning Manhattan, Brooklyn, Queens, and The Bronx, with a specialization in multifamily. Prior to joining Greysteel, Mr. Jauregui was at a New York City boutique investment sales firm. Aside from his investment sales experience, Mr. Jauregui also worked on an institutional lending platform across all CRE asset classes serving in both loan originations and workout functions.

"As the market dynamics have evolved while a broker's role in the transaction has shifted, Greysteel's collaborative environment and national platform seemed like the ideal next step in my business," said Mr. Jauregui. "Furthermore, Greysteel's tech-focused platform with strong broker support will allow my business to better compete in the ultra-competitive NYC investments sales market where efficiency and time management are key to getting the deal done."

"After expanding into Brooklyn in 2017, we are excited to have Miguel Jauregui open our Manhattan office and increase our market share," said Greysteel President & CEO, Ari Firoozabadi. "Miguel shares our vision that technology must be utilized to optimize and drive efficiency to best serve clients in a dynamic marketplace. He has broad experience in capital markets and transacting an array of property types. He will only further enhance our ability to meet the needs of our clients."

About Greysteel:

Greysteel is a commercial real estate and capital markets services firm with 12 offices located in New York, NY; Los Angeles, CA; Dallas, TX; Fort Worth, TX; Washington, D.C.; Philadelphia, PA; Phoenix, AZ; Denver, CO; Baltimore, MD, Charlotte, NC and Norfolk, VA. Greysteel serves and advises private and institutional real estate investors and developers in the marketing, sale, and financing of private capital and middle-market real estate assets. www.greysteel.com

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